

05 - Cross Examinations

I am on team _____ AND I am cross examining _____.

Their Weaknesses

What weaknesses does this witness have? How are you going to reveal that?

Questions

- Leading Questions (want to control the witness as much as possible)

- Where did you go? (bad)
- Did you go to the store? (eh)
- You went to the store, correct? (good)

- Do not say correct or right after every single question, but can be a good way to ensure a yes or no answer

- Make sure you include breaks (helps direct the conversation)

- Ex. "Now I would like to move on and talk about your relationship with Bob"
- Then you would proceed to ask a list of questions about Bob
- Next section: "Now let's move on to..."

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